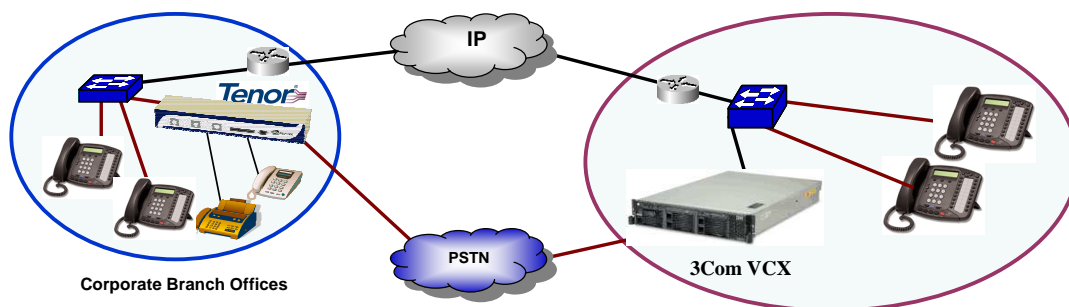


3Com's VCX Platform and Quintum's Tenor® Offer Robust IP Telephony Services for Customers in Remote Sites and Branch Offices.

Branch location and remote site end users have the same telephony service requirements that are provided in the main location, which is typically where the central 3Com VCX is located. However, the branch office relies on the centralized 3Com VCX server to support telephony services and thus has unique requirements that need to be addressed. These requirements include local PSTN connectivity, access for emergency services, as well as support for analog and modem based devices like FAX Machines, Intercoms and Alarms. Perhaps most importantly, the branch office requires a method of assuring the phone network remains operational when IP connectivity is lost with the central VCX so that business is never disrupted. Quintum provides an "all in one" solution that offers levels of survivability, thereby reducing the support infrastructure and management that is needed to support the branch office.

3Com and Quintum have partnered to provide a more complete, easy to deploy and survivable offering that will help VCX customers deploy a more comprehensive and survivable branch office solution for IP Telephony than ever before.



3Com and Quintum Delivers the Following Benefits to the Branch Office:

- Extension of 3Com's VCX IP Telephony Network to Branch Office/Remote Locations
- Survivability of the IP Telephony Network in the Branch Office
- Support of Analog and Modem-based Device Support – FAX, Intercom, Alarms
- Local Connectivity to the PSTN
- Emergency Services Support
- Integration of Legacy PBX and Telephony Infrastructure
- Easy deployment and care-free management



About 3Com VCX Platform:

The 3Com® VCX™ IP Telephony module is one of a series of applications in the 3Com Convergence Applications Suite designed to help companies eliminate the boundaries of time and distance. The software suite is built around a simple idea—telephony is an enterprise application, critical to delivering an advanced portfolio of real-time telephony, presence, messaging, and conferencing services to users anywhere in the world, within a common framework of call control, authentication, privacy, location, and presence management services.

About Quintum's Tenor VoIP MultiPath Switch:

Quintum has developed a complete line of intelligent Tenor VoIP access switching and gateway solutions that are deployed in enterprise and service provider networks around the world. The Quintum Tenor® solution is the only product that offers **Survivability** to assure telephony communications remain live in branch office locations, even if the IP PBX network fails; **Unmatched protection of voice quality** and availability; **Ease of Ownership** with scalability, security and remote management capabilities; **Ease of installation** because Tenors are designed to fit into virtually any network offering and compatibility across PBX and IP PBX environments and **Lower TCO** because Tenors require no PBX modifications, no additional equipment, and no provisioning expenses.

